

**Seneca Group Fact Sheet**

Seneca Group has been working with the Space Needle LLC since late 2009, when the Space Needle LLC began considering a permanent exhibition of Chihuly Art. To help further explore the idea of a permanent exhibit, Seneca Group was engaged to work with them and Chihuly Art to define the initial program, select an architecture team to develop a design, and to coordinate and collaborate with Seattle Center on the design and presentation of the project to Seattle Design Commission for their review.

Once the Seattle Center site was under contract, the Seneca team drove the development management effort on behalf of the Space Needle LLC. Seneca Group’s primary focus was to ensure that the Space Needle LLC’s leadership was positioned to make well-informed decisions throughout the project. Seneca Group then implemented those decisions, allowing internal staff to focus on their core business.

Throughout the planning, design, and permitting of this complex project, Seneca Group provided the Space Needle LLC with a deep well of expertise and resources, collectively bringing over 150 years of real estate and construction experience to the effort.

General Information: Seneca Group provides real estate development management and advisory services to private and public sector clients throughout the Pacific Northwest. The company brings leadership to the real estate development process, and caters their services to meet the unique needs of their clients. Seneca Group’s proven track record in office, healthcare, civic, education, multifamily, and tenant improvement projects spans a wide array of size and complexity.

Seneca Group’s work includes some of the region’s most iconic and respected projects, including Seattle Central Library, the Museum of Flight, Benaroya Hall, Seattle Children’s Hospital, Seattle Art Museum, Safeco Field, and the new Bill & Melinda Gates Foundation headquarters; tenant improvement projects for clients include PATH, Amazon, and Expedia; and educational facilities for clients include Seattle University and Lakeside School.

Team: Seneca Group is a 25-person company led by David Victor, Managing Director. Partner Amy Worthington led the initial pre-development effort including the architect selection process and coordination with Seattle Center. Principal Bob Wicklein has led the development effort for the Chihuly Garden Exhibition together with Ann Lin.

Headquarters: Seattle, Washington

Established: 1992

Services: Seneca Group manages real estate projects from conception to completion, tailoring their development management and advisory services to meet their clients’ specific needs at each stage of the process. They serve as the client’s representative, leveraging their client’s capabilities and providing a depth of development management expertise to clients not in the real estate business.

Seneca Group’s breadth of expertise is highly unique. Because they understand all phases of the real estate development process, they craft cohesive strategies from the earliest stages of each project. Their efforts serve to optimize their clients’ decision-making abilities — a key to highly successful outcomes.

The spectrum of their services is illustrated below:



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